

April, 2010

SDSP Soybean Supplier
1234 St.
Anytown, SD 57000

Dear Producer:

We would like to introduce you to our quality information program called ValueTrak. This program provides you, as a producer, valuable feedback on the quality of the soybeans you deliver to SDSP. Please use this ValueTrak "tool" to make informed decisions on improving your soybean quality through seed selection and as a barometer of how your soybean quality compares to other producers in our trade area.

This program was implemented as the driver for our Quality Premium Program (QPP) as we will be paying out premiums every quarter based on the Estimated Processed Value (EPV) of the soybeans you deliver. So, here is the scoop - instead of paying based on Oil and/or Protein content as we have in the past, we will now pay premiums to the best 25% EPV soybeans delivered in the quarter beginning January 1, 2010. Thus we will be paying cash premiums to the highest quality soybeans that we receive each and every quarter!

The EPV is determined from the oil AND protein content of your soybeans and is expressed as a value of converting the protein and oil in your soybean into soybean meal, oil and hulls.

This ValueTrak report summarizes the Estimated Processed Value of the soybeans you have delivered to SDSP and also provides you with information on how your soybeans stacked up against all the other soybeans delivered to SDSP during this quarter. Here is how your soybeans scored in our ValueTrak program.

Your Specific Load Data:

Number of shipments received: 22 Bushels: 23,140

Your Weighted Average EPV: 146

All Producers Weighted Average EPV: 144.2

EPV Percentile ranking versus all producers: 51.30%

Note: An EPV percentile ranking greater than 50% is above average.

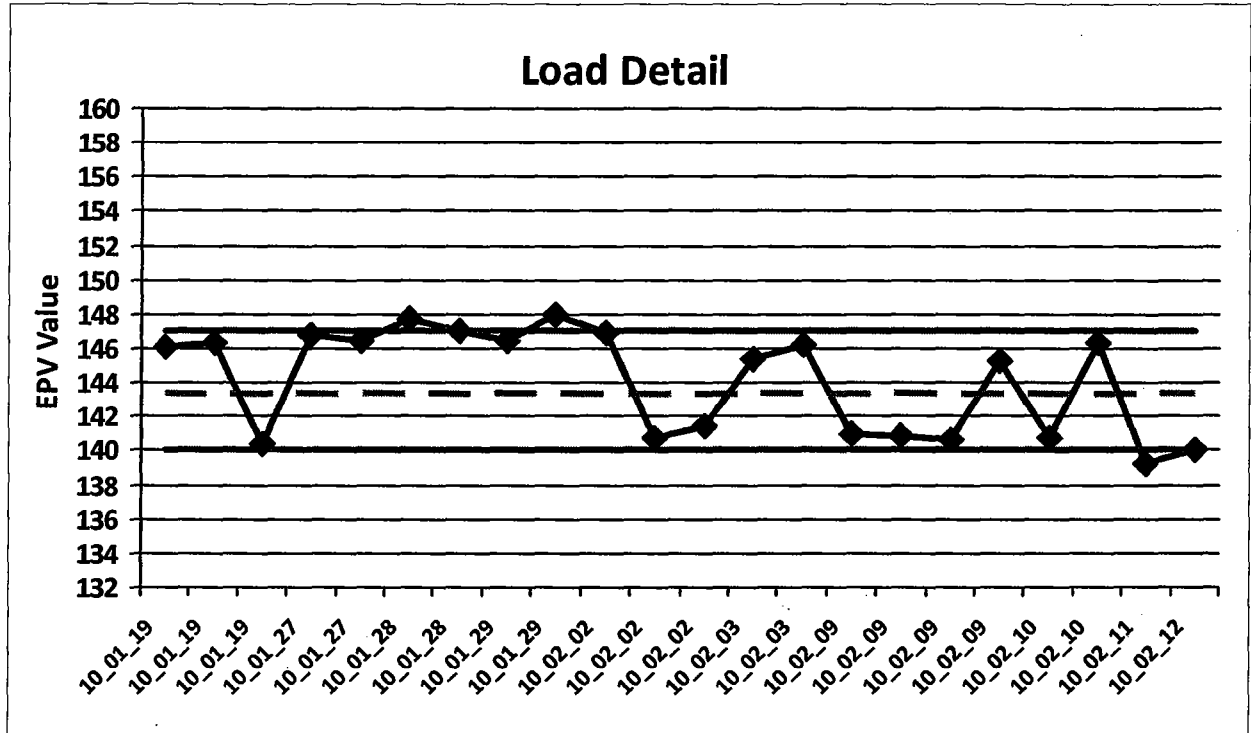
Your Average Oil Content: 18.9 Plant Delivered Average: 18.9

Your Average Protein Content: 34.1 Plant Delivered Average: 34.1

For your Reference: Optimum Soybean Quality for Crushing is 19% Oil and 35% Protein, this will give you an EPV of 148.9.

See back page for more load detail.

The chart below shows a load-by-load detail summary for your deliveries over the time period. The horizontal solid lines denote the upper and lower 25th percentile EPV of all loads and the horizontal dotted line shows the weighted average EPV of all loads. This chart shows important variations in your loads delivered during this time period relative to important quality benchmarks.



If you delivered loads that are in the upper 25%, you will be receiving a check within a week for the ValueTrak premium. The check will include information on the loads which qualified.

We suggest you take time to analyze your varieties in the loads delivered and select the varieties which helped you add value to your operation.

If you have any questions about your results in our new ValueTrak program please contact Kari at 888-737-7888

Thank you for your business,
SD Soybean Processors